

MACHINERY MANUFACTURING (USA)

AGRICULTURAL & CONSTRUCTION - COMPONENTS

Castrol Syntilo® 9904

ANNUAL SAVINGS: \$100,000



THE SITUATION

A major construction equipment manufacturer was experiencing high tooling costs in machine centers with individual coolant sumps.

BEFORE CASTROL

- High tooling costs
- High product usage
- Waste disposal costs

AFTER CASTROL

- Reduction in product usage.
- Reduction in waste disposal costs
- Increased tool life reduces costs

THE SOLUTION

- Castrol engineers worked with the customer to trial Syntilo 9904 along with competing coolants.
- Study indicated considerable extension of tooling life with Castrol coolant.
- A combination of Castrol product knowledge and engineering support were the resources used for this solution.
- Past experience and expert knowledge of product performance, recycling and filtration yielded the customer a beneficial solution.

• Castrol utilized knowledge of product performance, recycling and filtration.

• Increased tooling life yields customer savings