Castrol DSR Driveline Training

March 28, 2025



Intros

Passenger Car Transmissions

PCO Transmission Fluids

HD Transmissions

HD Transmission/Driveline Fluids

Transmission Warranty Program

Quiz and Q&A



Passenger Car



Step-Type Automatic Transmissions

Fluid: Automatic Transmission Fluid (ATF)

- Technology in use by most vehicles on the road today
- Major OEM specs in USA: Dexron, Mercon
- Japanese Automakers: JASO 1A

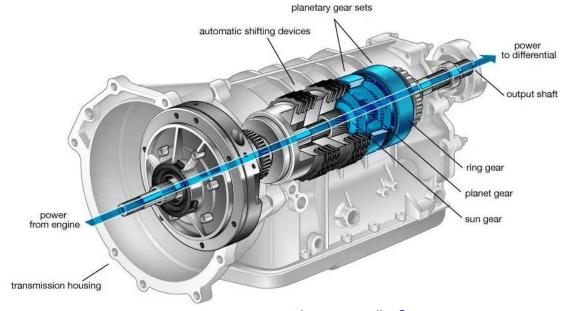


Image credit: Cars.com



Continuously Variable Automatic Transmissions

Fluid: Continuously Variable Transmission Fluid (CVT fluid, CVTF, etc...)

- Relatively newer design
- Very popular among Japanese OEMs
- Rising use within US carparc
- Fuel efficient, but lower torque overall

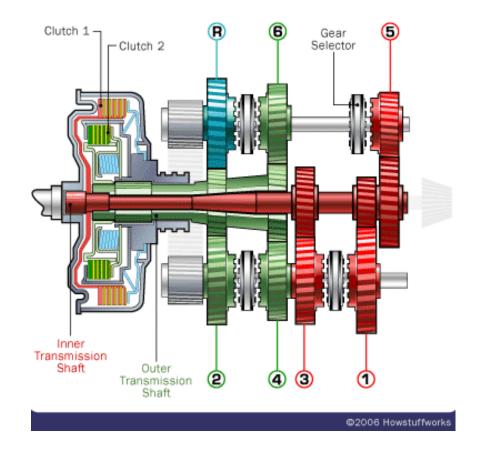




Dual Clutch Transmissions

Fluid: Dual Clutch Transmission Fluid (DCT fluid, DCTF)

- Uncommon in US, but more popular globally
- Similar mechanism to manual transmissions with automated control
- Uses two clutch system to switch gears
- Requires highly specialized fluid







Transmax ATF/CVT Universal

- Our latest multi-application fluid with spec coverage for 95% of US car parc
- Suitable for use in a wide range of traditional automatic (step) and Continuously Variable Transmissions
- Also suitable for use in Hybrids
- Full synthetic formula

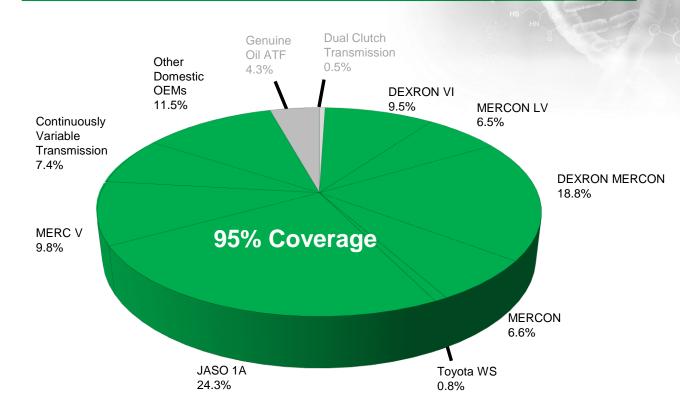


ATF Spec Mix & Transmax Universal Car Parc Coverage

US Car Parc – ATF Specs

Dual Clutch Genuine Transmission Oil ATF Other 0.5% 4.3% Domestic **DEXRON VI OEMs** 9.5% MERCON LV 11.5% Continuously 6.5% Variable Transmission 7.4% **DEXRON MERCON** 18.8% MERC V 9.8% MERCON 6.6% JASO 1A Toyota WS 24.3% 0.8%

TRANSMAX ATF/CVT Universal Coverage



Source: Afton Chemical, March 2020



Additional ATF Line Up



Castrol TRANSMAX Import Multi-Vehicle Recommended for use in Honda, Toyota, Nissan and other imported vehicles.



Castrol TRANSMAX

Dexron VI / Mercon LV

OEM approved and licensed by
Ford (MERCON® LV) and GM
(DEXRON®-VI)



Castrol TRANSMAX Full Synthetic Multi-Vehicle

- OEM approved and licensed by Ford (MERCON® LV) and GM (DEXRON®-VI)
- Recommended for a wide range of import vehicles



Castrol TRANSMAX Dual

- Full synthetic dual clutch transmission fluid
- For use is VW, SEAT and Skoda (6 speed) DSG



Castrol TRANSMAX MERCON V

Certified and approved by Ford for all cars and trucks that require MERCON® or MERCON® V



Castrol TRANSMAX DEX/MERC

- Meets MERCON® and DEXRON®-III H requirements
- Also satisfies requirements of DEXRON®, DEXRON®-III, IIE, and II



Castrol TRANSMAX ATF+4

Certified and approved for all Chrysler, Hyundai, and Mitsubishi cars and trucks that require ATF+4®, Mopar ATF+3®, ATF+2® ATF+2 Type 7176®, or ATF+®



Castrol TRANSMAX High Mileage

For use in transmissions with 75,000 miles and up.



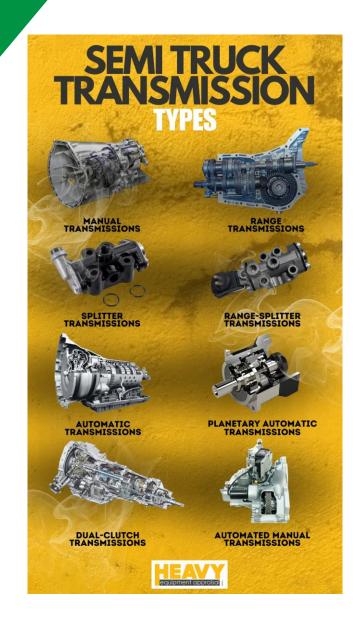






HD Transmission types

- HD Manual (Standard, Range-Splitter, etc.),
 Automated Manual, and Automatic are most
 common
- Areas of focus in HD include high up-time, fuel efficiency, and ease of use
- High number of OEM specs implies a wide range of fluids



Market Coverage

Superior Performance for the Long Haul

Castrol offers a wide range of products covering the specifications that customers need

Products formulated and produced in cooperation with leading HD OEMs

Extended drain approvals for many of the most demanding applications on the road









Heavy Duty Transmission Fluids

Transmission Fluids:

- Transynd
- Transynd 668
- Transynd RD
- Transmax Manual AT 75W-90
- Trasnmax Manual E Long Life 40
- Transmax Manual Heavy duty 75W-90
- Transmax Offroad V 75W-75
- Transmax Universal LL 75W-90
- Heavy Duty Multipurpose ATF
- Trans C product line

Other Driveline Oils:

- AP Gear line
- Syngear line
- Axle FD-1 80W-140
- Universal Tractor Fluid

In total over 20 products across the HD portfolio

Major OEMs and Industry Specs covered:

API: GL-4, GL-5, MT-1

SAE: J2360 (formerly MIL-PRF-2105)

Allison: C4, TES-295, TES-353, TES-389, TES-468,

TES-668

ArvinMeritor: O76-N, O-81

Dana: SHAES 256 Rev-C, SHAES 429

Mack: GO-J Plus, TO-A Plus

Man: 341 TYP GA1/Z2, 342 Typ S1

Scania: STO 1:1G, 2:0A FS

Volvo: 97304 WB102, 97312, 97315, 97319

ZF: TE-ML 02B, 05A, 12L, 12N, 16F, 17B, 19C, 21A

CAT, Daimler(MB), Eaton, Ford, GM, Navistar and

more!











A free transmission warranty for your customers, helping you stand out from competitors and build customer loyalty.

Key benefits

Provides peace of mind to customers

Automatic reminder emails to encourage customer return

Customers sign up required

Now covering vehicles using:

Transmax Full Synthetic Multi-Vehicle ATF

Transmax ATF/CVT Universal

Transmax Dexron VI/Mercon LV ATF

Transmax Dex/Merc ATF

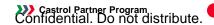
CASTROL TRANSMAX TRANSMISSION WARRANTY PROGRAM

Under the Castrol Transmax Transmission Warranty (CTTW) Program, Castrol Lubricants will pay the reasonable expenses for repair or replacement of Covered Parts and associated labor to restore the Covered Parts to operation up to the applicable coverage amount specified set forth in this Castrol Transmax Transmission Warranty.

To know more visit:



Transmax_Warranty.pdf







Recap Quiz

What percent of passenger cars are covered by Castrol Transmax ATF/CVT Universal?

How many transmission fluids does Castrol offer for HD vehicles in the US? True or False:

The Castrol Transmax Lifetime Warranty
Program covers 4 of our top PCO
Transmission Fluids.

Answer: 95% Answer: 20+

Answer: True (Universal, Full Syn, Dex VI/Merc LV, and Dex/Merc)



Questions



Follow Up Q&A

Is the cvt licensed for dex VI and Merc LV?Transmax ATF/CVT Universal is a "Suitable For Use" product, and claims "SFU" against Dexron VI and Mercon LV. ATF/CVT universal is not licensed for these specs. Transmax Full Synthetic Multivehicle ATF and Transmax Dex VI/Merc LV are both fully approved and licensed for these specs.

Does Castrol have a replacement for chevron GST 68 oil?

Chevron GST 68 is a hydraulic fluid for use in electric and marine turbines. We do not have a cross in the PCO or HD portfolio. There are crossed through our Industrial portfolio, each suited for their own application: Hyspin VG 68 if the customer just needs a good "R&O" oil, or BP Turbinol Select 68 if they are servicing a true turbine application.

Will Castrol be updating the suitable use on Transmax fs MV? Not at this time.

Would this program work with a transmission rebuilder who uses 12,000 gal/mo? Please reach out to your ASM or DBM so they can escalate this opportunity to our legal department to verify eligibility.



Survey and Feedback



https://forms.office.com/Pages/ResponsePage.aspx?id=LpWA6nak1EKq9FRXhSsPfnSvrj K31x9IvQEwW0x8RjhUMlowRlZUSUFCQjZHRTkyRUFIQUo3UTE2Ui4u

